



STeP NeXT

ANNUAL GENERAL MEETING ON MAY 12, 2017

Invitation and Agenda

KEY DATA OF THE TECHNOTRANS GROUP (IFRS)

| | Δ previous year | 2016 | 2015 | 2014 | 2013 | 2012 |
|---|-----------------|------------------|------------------|------------------|------------------|------------------|
| Revenue (€ '000) | 23.6% | 151,792 | 122,838 | 112,371 | 105,207 | 90,662 |
| Technology (€ '000) | 27.2% | 103,623 | 81,457 | 73,758 | 65,988 | 53,733 |
| Services (€ '000) | 16.4% | 48,169 | 41,381 | 38,613 | 39,219 | 36,929 |
| EBITDA (€ '000) | 15.2% | 14,045 | 12,187 | 9,873 | 7,815 | 8,319 |
| EBITDA margin (%) | | 9.3 | 9.9 | 8.8 | 7.4 | 9.2 |
| EBIT (€ '000) | 8.7% | 9,731 | 8,952 | 6,830 | 4,626 | 5,357 |
| EBIT margin (%) | | 6.4 | 7.3 | 6.1 | 4.4 | 5.9 |
| Net profit for the period¹ (€ '000) | 14.9% | 7,192 | 6,262 | 4,381 | 3,016 | 3,094 |
| as percent of revenue | | 4.7 | 5.1 | 3.9 | 2.9 | 3.4 |
| Net profit per share (€) | 13.7% | 1.09 | 0.96 | 0.67 | 0.47 | 0.48 |
| Dividend per share (€) | 14.6% | 0.55* | 0.48 | 0.33 | 0.20 | 0.12 |
| Balance sheet (€ '000) | 59.7% | 121,445 | 76,043 | 74,534 | 73,019 | 64,705 |
| Equity (€ '000) | 19.6% | 61,880 | 51,725 | 47,470 | 43,743 | 40,865 |
| Equity ratio (%) | | 51.0 | 68.0 | 63.7 | 59.9 | 63.2 |
| Return on equity (%) ² | | 11.6 | 12.3 | 9.4 | 7.0 | 7.6 |
| Net debt³ (€ '000) | -145.5% | 5,267 | -11,575 | -4,763 | -941 | -8,122 |
| Free Cashflow⁴ (€ '000) | -248.1% | -12,649 | 8,542 | 4,821 | -3,433 | 13,172 |
| Employees (average) | 22.2% | 990 | 810 | 771 | 763 | 646 |
| Personnel expenses (€ '000) | 25.6% | 52,941 | 42,160 | 39,808 | 37,022 | 32,651 |
| as percent of revenue | | 34.9 | 34.3 | 35.4 | 35.2 | 36.0 |
| Revenue per employee (€ '000) | 1.1% | 153 | 152 | 146 | 138 | 140 |
| Number of shares at end of period | | 6,907,665 | 6,530,588 | 6,516,434 | 6,493,474 | 6,455,404 |
| share price max (€) | | 24.77 | 19.90 | 9.56 | 10.35 | 7.20 |
| share price min (€) | | 15.75 | 9.21 | 7.41 | 6.90 | 4.10 |

¹Net profit for the period = profit attributable to technotrans AG shareholders

²Return on equity = Net profit of the period/Equity to technotrans AG shareholders

³Net debt = financial liabilities – cash and cash equivalents

⁴Free Cashflow = Net cash from operating activities
+ cash used for investments acc. to cash flow statement

*Proposal to the Shareholder Meeting

INVITATION TO ANNUAL GENERAL MEETING

We hereby invite our shareholders to the Annual General Meeting to be held
on **Friday, May12, 2017**, at **10.00 am**

in the Exhibition and Congress Centre Münsterland Hall,
Albersloher Weg 32, 48155 Münster.

We are looking forward to your attendance at this year's Annual General Meeting – during the live broadcast on the internet or personally in Münster.

Let us not only look back at the successful past financial year. You also have the opportunity to discuss with us the strategic direction and future course of the technotrans Group.



AGENDA ITEM 1

Presentation of the established financial statements of technotrans AG at December 31, 2016, of the approved consolidated financial statements prepared according to IFRS (International Financial Reporting Standards) at December 31, 2016, of the combined management report for technotrans AG and the group, of the report of the Supervisory Board and of the explanatory report of the Board of Management on disclosures under takeover law



AGENDA ITEM 2

Resolution on the distribution of accumulated profit



AGENDA ITEM 3

Resolution on the discharge of the Board of Management for the 2016 financial year



AGENDA ITEM 4

Resolution on the discharge of the Supervisory Board for the 2016 financial year



AGENDA ITEM 5

Election of the auditors of the individual and consolidated financial statements for the 2017 financial year

AGENDA

- 1. Presentation of the established financial statements of technotrans AG at December 31, 2016, of the approved consolidated financial statements prepared according to IFRS (International Financial Reporting Standards) at December 31, 2016, of the combined management report for technotrans AG and the group, of the report of the Supervisory Board and of the explanatory report of the Board of Management on disclosures under takeover law**

- 2. Resolution on the distribution of accumulated profit**

The Board of Management and Supervisory Board propose that the accumulated profit of technotrans AG of € 6,290,207.22 as reported in the annual financial statements be distributed as follows:

| | € |
|--|-----------------------|
| Distribution of a dividend of € 0.55 per no par value share on share capital of € 6,907,665.00 bearing dividend entitlements | € 3,799,215.75 |
| Profit carried forward | € 2,490,991.47 |
| Accumulated profit | € 6,290,207.22 |

At the time of convening the company holds no treasury shares. If the company holds treasury shares at the time of the Annual General Meeting, pursuant to Section 71b of the German Stock Corporation Act these shall not bear dividend entitlements. In that instance, a correspondingly modified resolution on the appropriation of profits shall be put to the Annual General Meeting, based on an unchanged dividend of € 0.55 per dividend-bearing share.

Since January 1, 2017 the entitlement of the shareholders to their dividend has fallen due on the third business day following the resolution of the Annual General Meeting (Section 58 (4) second sentence of the German Stock Corporation Act). An earlier due date may not be envisaged (Section 58 (4) third sentence of the German Stock Corporation Act). The dividend is to be paid out on May 17, 2017.

- 3. Resolution on the discharge of the Board of Management for the 2016 financial year**

The Board of Management and Supervisory Board propose that discharge be granted for the members of the Board of Management for the 2016 financial year.

- 4. Resolution on the discharge of the Supervisory Board for the 2016 financial year**

The Board of Management and Supervisory Board propose that discharge be granted for the members of the Supervisory Board for the 2016 financial year.

- 5. Election of the auditors of the individual and consolidated financial statements for the 2017 financial year**

Supported by the recommendation of the Audit Committee, the Supervisory Board proposes that KPMG Wirtschaftsprüfungsgesellschaft, Bielefeld, be elected as auditors for the individual and consolidated financial statements for the 2017 financial year.

INFORMATION FOR OUR SHAREHOLDERS

In order to exercise your rights as shareholder, you must register in good time and order your admission ticket. This admission ticket entitles you to



attend the shareholders' meeting yourself and to exercise your right to vote
or



delegate another person, a bank or a shareholder association to prepresent you
at the shareholders' meeting and to exercise your right to vote
or



participate in the voting by giving instructions within the framework of the law and the charter.

Ordering admission tickets

You can directly order your admission ticket using the form that is enclosed with your invitation. Please check whether the number of shares and your address are correct. Please order the admission tickets as early as possible.

All shareholders who are recorded in the share register are eligible to participate and vote.

If you receive the documents from a bank, then you are not recorded in the share register. Why not ask your bank to register you, so that in future you are directly approached as shareholder and can exercise your respective shareholder rights.

PARTICIPATION IN THE GENERAL MEETING AND EXERCISING OF VOTING RIGHTS

Only those shareholders who are entered on the share ledger of the company and whose registration is received by the company by **Friday, May 5, 2017 (12.00 pm)** at the latest shall be entitled to participate in the Annual General Meeting, exercise voting rights and table motions.

Shareholders continue to have access to their shares even after registering for the Annual General Meeting. The right to participate and vote is determined by the number of shares held as entered on the share ledger on the day of the Annual General Meeting. This will correspond to the number of shares held at the end of the day on which registrations close, because orders for re-registration in the share ledger during the period from May 6, 2017 to May 12, 2017 inclusive will only be processed and recognised with effect from after the Annual General Meeting on May 12, 2017. The technical record date for the exercising of voting rights on the day of the Annual General Meeting is therefore the end, i.e. 12.00 pm, on May 5, 2017.

Shareholders may register with technotrans AG in writing, by telefax or by e-mail at the following address:

technotrans AG

c/o Computershare Operations Center
80249 Munich
Fax no.: +49 89 30 90 3 74675
e-Mail: anmeldestelle@computershare.de

Shareholders shall be sent admission tickets for the Annual General Meeting following receipt of their registration.

Procedure for voting by proxy

Shareholders who are not attending the Annual General Meeting in person may also exercise their right to vote at the Annual General Meeting via proxy, e.g. the custodian bank, an association of shareholders or another person of their choice. In this case, too, they must register in good time. Shareholders will receive an appointment of proxy form that they can use to grant powers of proxy together with their admission ticket.

If no bank, association of shareholders or person enjoying equivalent status pursuant to Section 135 (8) of the German Stock Corporation Act is authorised, the text form shall be required for the granting or revoking of powers of proxy and for furnishing evidence of powers of proxy to the company (Section 126b of German Civil Code). For the granting of powers of proxy to banks, associations of shareholders or persons enjoying equivalent status to them, the proxy shall in each case be consulted on any particularities needing to be observed.

To furnish evidence of powers of proxy, the proxy may present the power of proxy to the admission personnel on the day of the Annual General Meeting. Shareholders and associations of shareholders are requested to use the following address if sending in evidence by post, by fax or by e-mail:

technotrans AG

– Investor Relations –

Robert-Linnemann-Straße 17

48336 Sassenberg

Fax No.: +49 (0) 25 83/301–10 54

e-Mail: hv2017@technotrans.de

We moreover offer to appoint a proxy who is nominated by the company and bound by instructions on behalf of our shareholders. Power of attorney to the proxy nominated by the company shall be issued in text form (Section 126b of German Civil Code) and must always include instructions on how voting rights are to be exercised. In the absence of instructions, powers of proxy shall be invalid. The proxy nominated by the company shall be obliged to vote as instructed. In order to grant powers of proxy and instructions to the person appointed by the company, shareholders may use the form attached to the admission ticket. There is also the option that the proxy appointed by the company may be authorised and given instructions over the internet. Internet-based powers of proxy and instructions may be granted before the Annual General Meeting as well as during the Annual General Meeting, up until the end of the general debate. In order to use the internet-based powers of proxy and instruction system, as well as registering in time, the name, address and shareholder number need to be entered. The shareholders shall be sent further details of how to grant power of attorney to the proxy appointed by the company together with their admission ticket. Information on granting powers of proxy to the person nominated by the company is also available on the internet at <http://www.technotrans.com/en/investor-relations/shareholders-meeting.html>

When sending in evidence of powers of proxy to the representative by post, by fax or by e-mail, shareholders and associations of shareholders are requested to use the above address to submit evidence of granting powers of proxy to the representative.

Shareholders shall be sent further details and information on participation in the Annual General Meeting, as well as on granting powers of proxy and issuing instructions, together with their admission ticket. Corresponding information can also be found on the company's website at <http://www.technotrans.com/en/investor-relations/shareholders-meeting.html>

Procedure for postal voting

Shareholders who do not wish to attend the Annual General Meeting in person may also cast their votes by post. Only those shareholders who have registered in time shall be entitled to exercise their voting right by way of postal vote. Postal votes may be cast in writing or electronically and must be received by the company by May 5, 2017 inclusive.

For postal voting in writing, shareholders should use the form printed on the admission ticket and return it to the above address for submitting evidence of powers of proxy.

It is also possible for registered shareholders to cast votes electronically, using the internet-based system set up for this purpose on the website at <http://www.technotrans.com/en/investor-relations/shareholders-meeting.html>

In order to use the internet-based system for electronic postal voting, the voter's admission ticket number, name, address and shareholder number must be entered.

After casting their vote by the deadline for postal voting, the shareholders may use the internet-based system up until the end of the general debate on the day of the Annual General Meeting to change their vote.

Shareholders will find further information on postal voting in the registration documents and on the website referred to above.

Live broadcast of the Annual General Meeting on the internet

The opening of the Annual General Meeting by the meeting's chair and the speech by the Chairman of the Board of Management will be broadcast live on the internet. The broadcast will be interrupted for the debate and will then conclude with the voting proceedings and the announcement of the results.

Total number of shares and voting rights at the time of convening of the Annual General Meeting

At the time of convening the Annual General Meeting the company's capital stock amounts to 6,907,665 no par value shares carrying eligibility to participate and vote. The company does not hold any treasury shares at the time of convening.

Rights of shareholders

The shareholders have the following rights, among others, prior to and during the Annual General Meeting:

1. Right to supplement the agenda

Shareholders whose shares together amount to one-twentieth of the share capital (i.e. 345,384 no par value shares) may demand that items be placed on the agenda and announced. For each new subject a reason must be stated or a draft resolution presented. The demand must be received by the company by the close of April 11, 2017 at the following address:

technotrans AG

– Investor Relations –
Robert-Linnemann-Straße 17
48336 Sassenberg

2. Motions and nominations for election by shareholders

If a shareholder wishes to table counter-motions to a proposal by the Board of Management and Supervisory Board or nominate a candidate for election, these should be submitted to the following address:

technotrans AG

- Investor Relations -
Robert-Linnemann-Straße 17
48336 Sassenberg
Fax No.: +49 (0) 25 83/301–10 54
e-Mail: hv2017@technotrans.de

Reasons for counter-motions, but not for nominations for election, shall be given. The counter-motions and nominations for election received from shareholders at the following address at least 14 days before the meeting, in other words by no later than the close of April 27, 2017 and to be disclosed, will be published by us on the internet at <http://www.technotrans.com/en/investor-relations/shareholders-meeting.html>

Counter-motions and nominations for election sent to another address or received after the deadline shall not be considered. Any comments by the management shall likewise be published on the internet at the same address.

3. Shareholder's right to information

Every shareholder shall, on request, be given information by the Board of Management at the Annual General Meeting on matters concerning the company, including its legal and business relationships with subsidiaries as well as the position of the group and the companies included in the Consolidated Financial Statements, to the extent that this information is required to form an objective opinion of a subject on the agenda and no right to refuse information exists.

4. Additional notes

Additional notes on the rights of shareholders pursuant to Section 122 (2), Section 126 (1), Section 127, Section 131 (1) of the German Stock Corporation Act can be found on the internet at <http://www.technotrans.com/en/investor-relations/shareholders-meeting.html>

Information and documents for the Annual General Meeting

A copy of the documents referred to in Agenda Item 1 shall, on request, be sent to shareholders without delay. These documents shall also be open to inspection at the Annual General Meeting. These documents may furthermore be consulted on the company's website at <http://www.technotrans.com/en/investor-relations/shareholders-meeting.html> and downloaded from there.

The information and documents pursuant to Section 124a of the German Stock Corporation Act, and in particular participating in the Annual General Meeting, postal voting, granting powers of proxy and issuing instructions, can likewise be consulted on the internet at <http://www.technotrans.com/en/investor-relations/shareholders-meeting.html> and downloaded if desired.

The results of votes shall also be posted on this website after the Annual General Meeting.

The invitation to the Annual General Meeting is published in the Federal Gazette dated March 31, 2017.

Sassenberg, March 2017

technotrans AG

The Board of Management

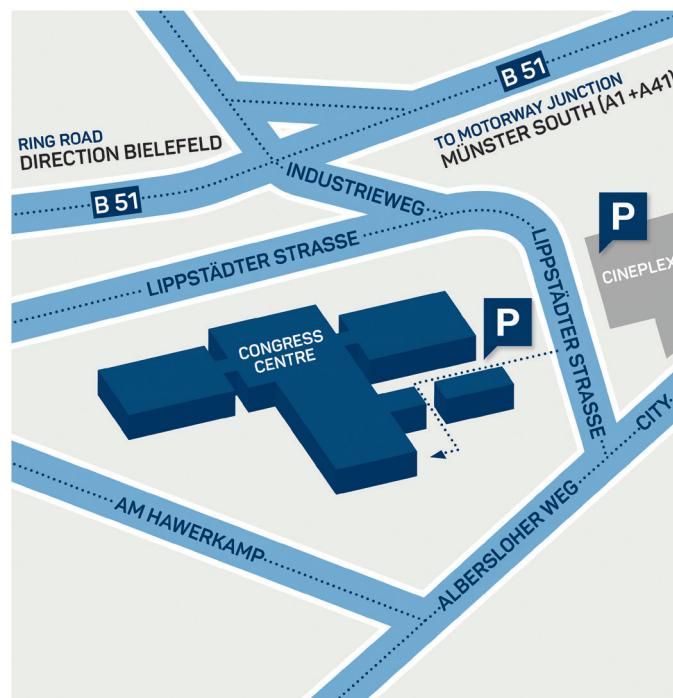
FINANCIAL CALENDER

| Publication | Date |
|------------------------------|-------------------|
| Interim Report 1-3/2017 | May 5, 2017 |
| Annual Shareholders' Meeting | May 12, 2017 |
| Interim Report 1-6/2017 | August 22, 2017 |
| Interim Report 1-9/2017 | November 07, 2017 |

DIRECTION

Direction to Exhibition and Congress Centre Münsterland Hall

Albersloher Weg 32
48155 Münster





Member of
the technotrans group

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 Z gds
 Z termotek
 Z klh
 Z gwk

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