



**GOING
STRONG**



Annual Shareholders' Meeting

May 18, 2018

Our markets

PRINT INDUSTRY

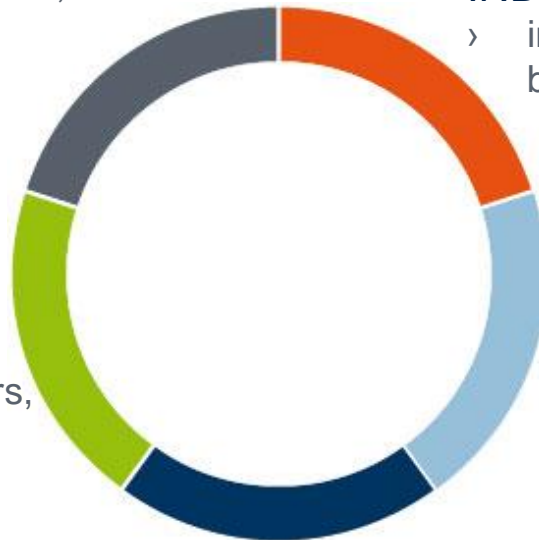
- › offset print, digital print, flexo print, other printing processing

PLASTIC PROCESSING INDUSTRY

- › injection moulding, extrusion, pressing, blow moulding, casting

GROWTH MARKETS

- › medical/scanner technology, electromobility, semiconductors, others



LASER INDUSTRY, TOOLING INDUSTRY, STAMPING AND FORMING TECHNOLOGY

- › laser, turning/milling/grinding/polishing, cutters/presses, other applications

SERVICES

- › spare parts, installation, maintenance, technical documentation (gds)

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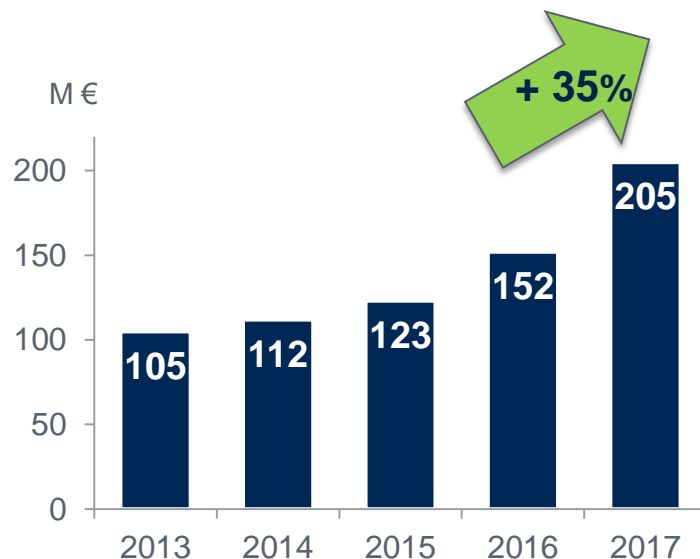


Highlights 2017

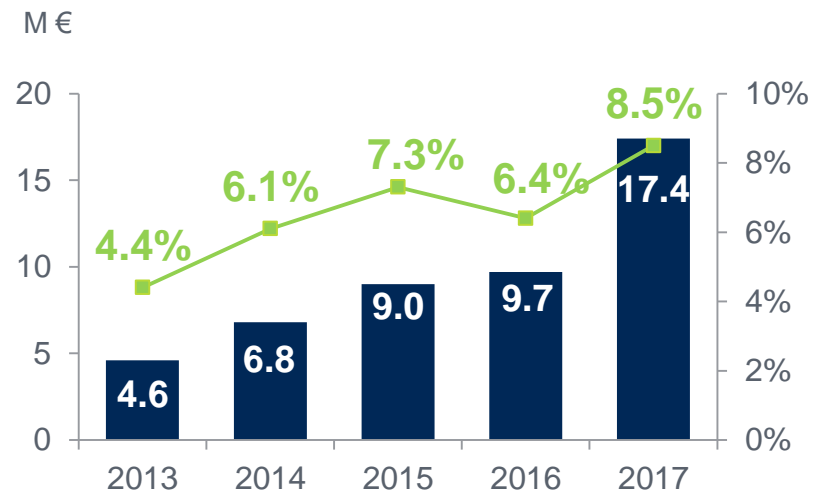
- › A successful start to the new financial year of 2017 and consistently strong revenue and profit growth in all markets.
- › A successful development in the first year after the acquisition of gwk.
- › Highly promising projects in electric mobility
- › The upgrading of the annual targets for 2017 and the presentation of new medium-term targets until 2020
- › The impressive continuation in the upward trend of the technotrans share price

Revenue and profit targets achieved

Group revenue (in M€)

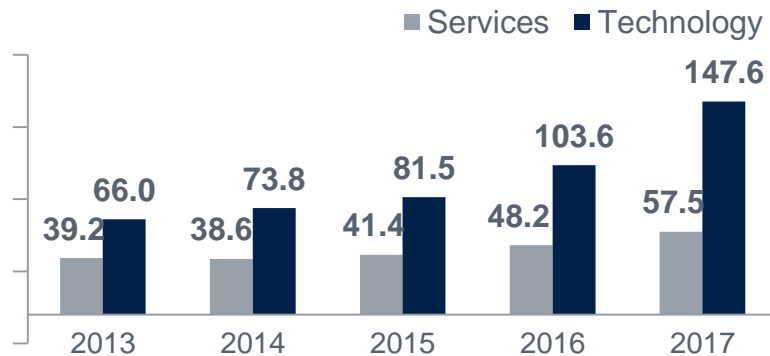


EBIT (in M€) und EBIT margin (in %)



The financial year 2017 by segments

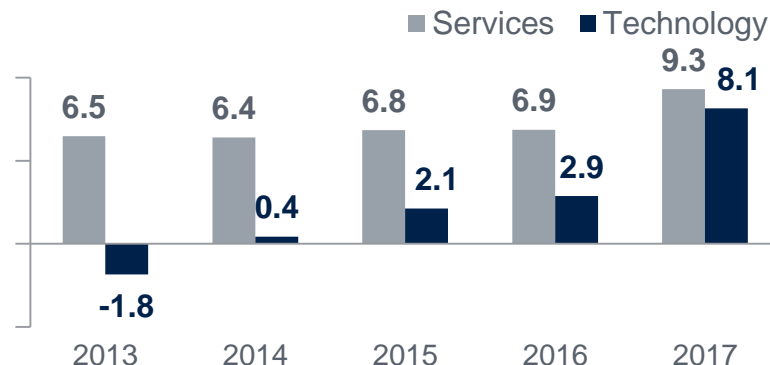
Turnover development 2013-2017 (in € million)



Technology (72 %)

- › revenue growth **+42.4 %** (yoy)
- › organic growth **+ 15.0 %** (yoy)
- › rate of return for the segment = **5.5 %** (previous year: 2.8%)

EBIT-development 2013-2017 (in € million)

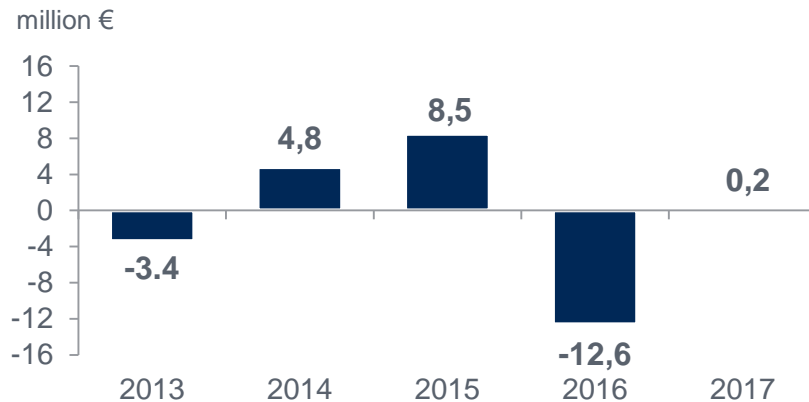


Services (28 %)

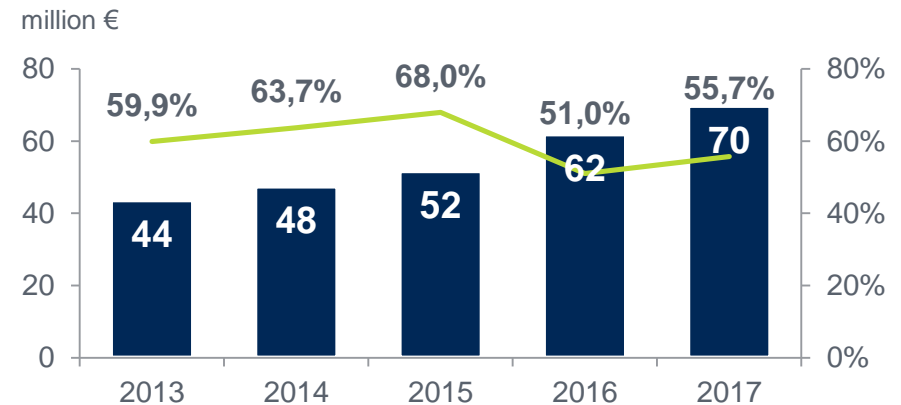
- › revenue growth **+ 19.4 %** (yoy)
- › organic growth **+ 7.2 %** (yoy)
- › rate of return for the segment = **16.2 %** (previous year 14.2%)

Strong financial strength and balance sheet structure

Free Cash Flow (in M€)



Equity/Equity ratio (in M€ / %)



Outlook for 2018

- › Also for 2018 technotrans is aiming to grow faster than the market

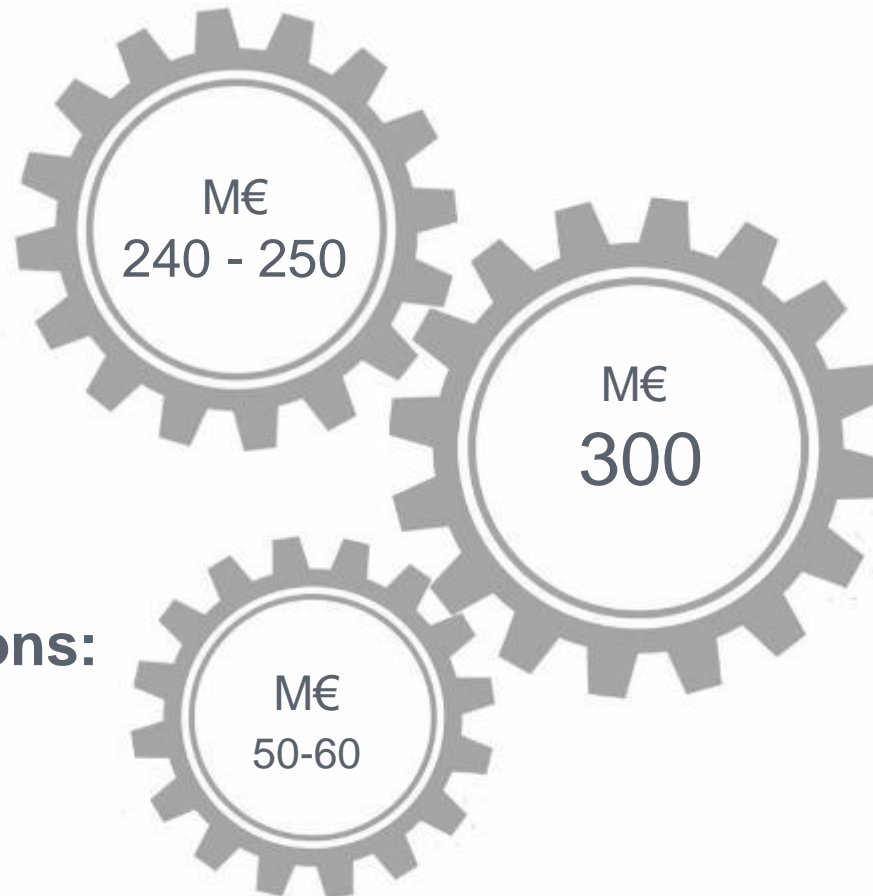
	2017	Outlook 2018
Revenue	€ 205.1 million	€ 212 - 220 million
EBIT	€ 17.4 million	€ 18 - 20 million

- › 5-6 percent organic revenue growth
- › EBIT margin 8.5 – 9.0 percent
- › Further market share gains in all business areas

Targets 2020

Revenue:

organic growth
rate of ~5-6 %
p.a.



Target level for profit margin:

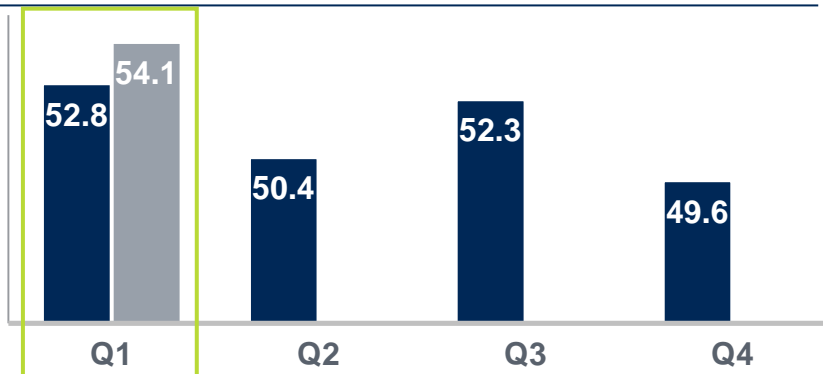
8-10 percent
(Group EBIT margin)

Strategic options:

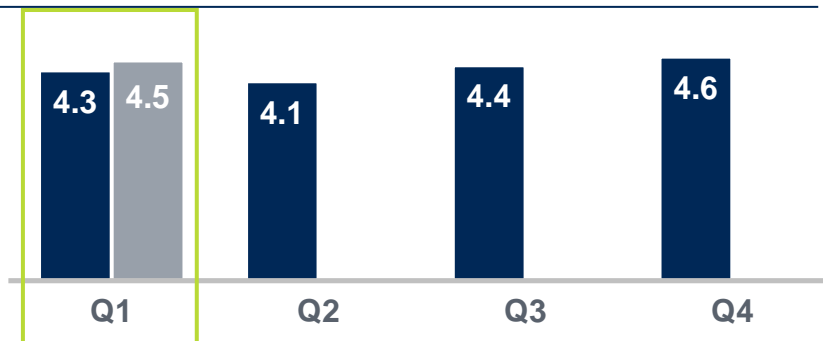
Intensification of
M&A activities

Expected start into the financial year 2018

Turnover development 2017/2018
quarters (in million €) ■ 2017 ■ 2018



EBIT-development 2017/2018
quarters (in million €) ■ 2017 ■ 2018



TURNOVER AND EBIT BY QUARTERS

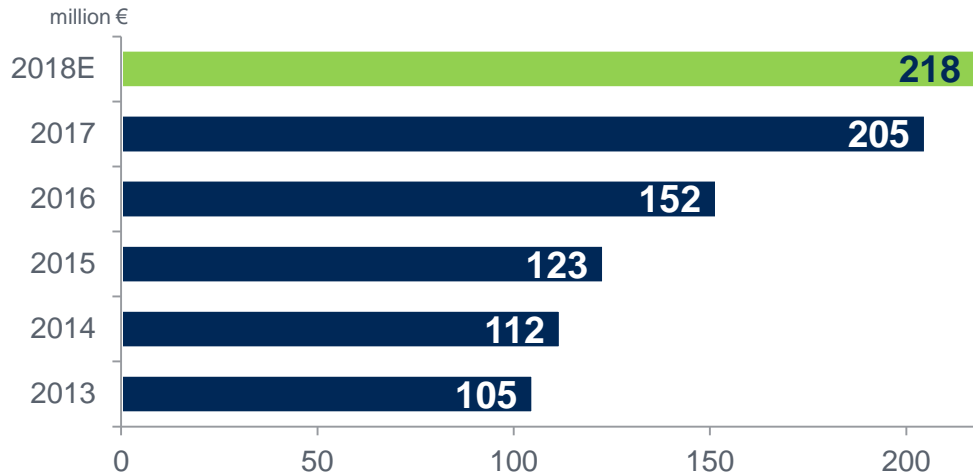
> Revenue 3M 2017/2018:

yoy → revenue + 2.5 percent

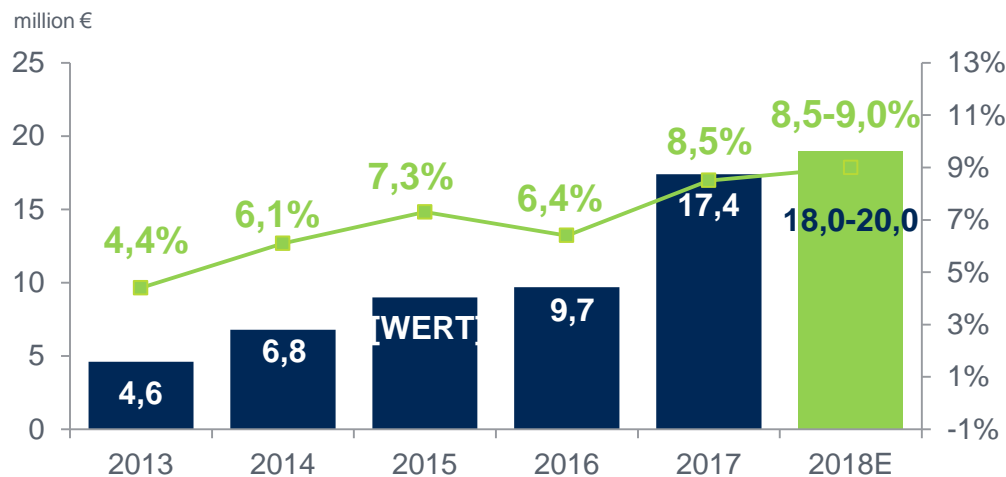
> EBIT 3M 2017/2018:

€ 4.5 million (previous year € 4.3 million),
EBIT margin reached 8.4 percent
(previous year 8.2 percent)

Business development since 2009



> Wachstum stärker als der Markt



> Nachhaltige Steigerung der Erträge

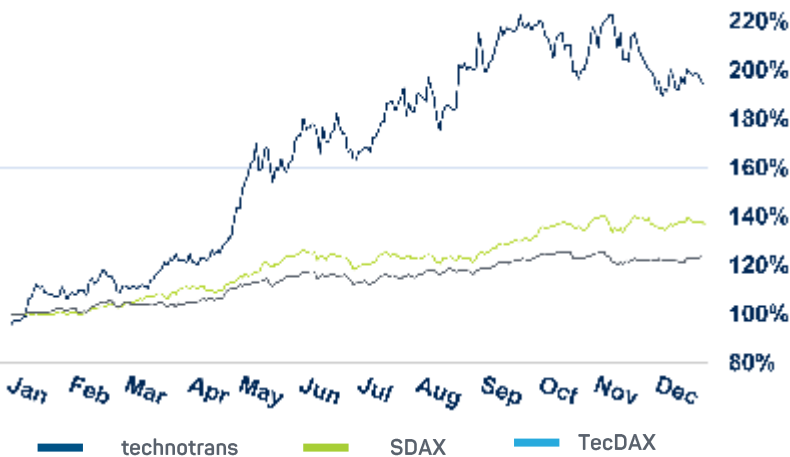
Share performance technotrans share 2017

Share performance

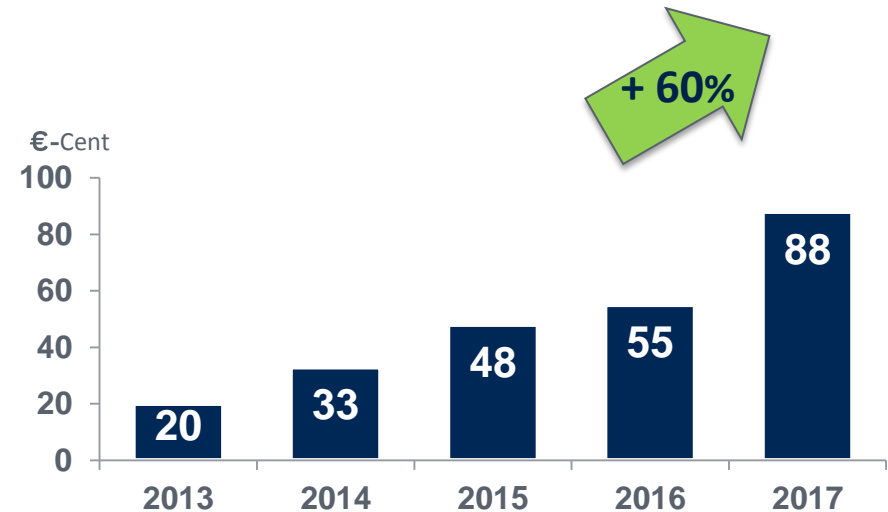
22.90 € → 44.30 €

Market capitalisation

158 M€ → 306 M€



Dividend



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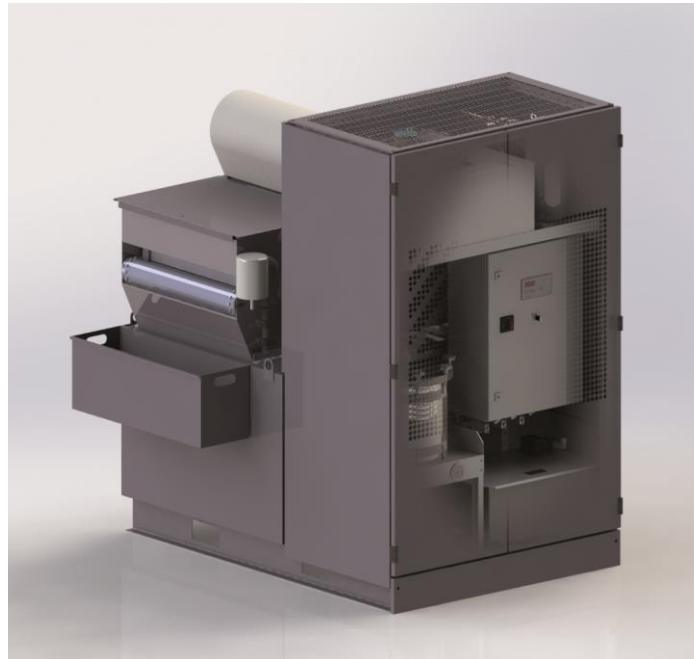
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Laser technology and machine tool industry



- › Simplified production of complex components



Plastics processing industry



From the braided sleeve to the hollow profile

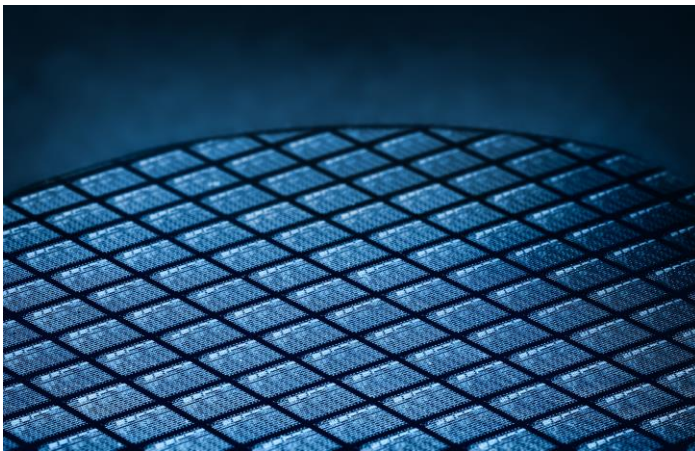


Pilot plant FuPro project

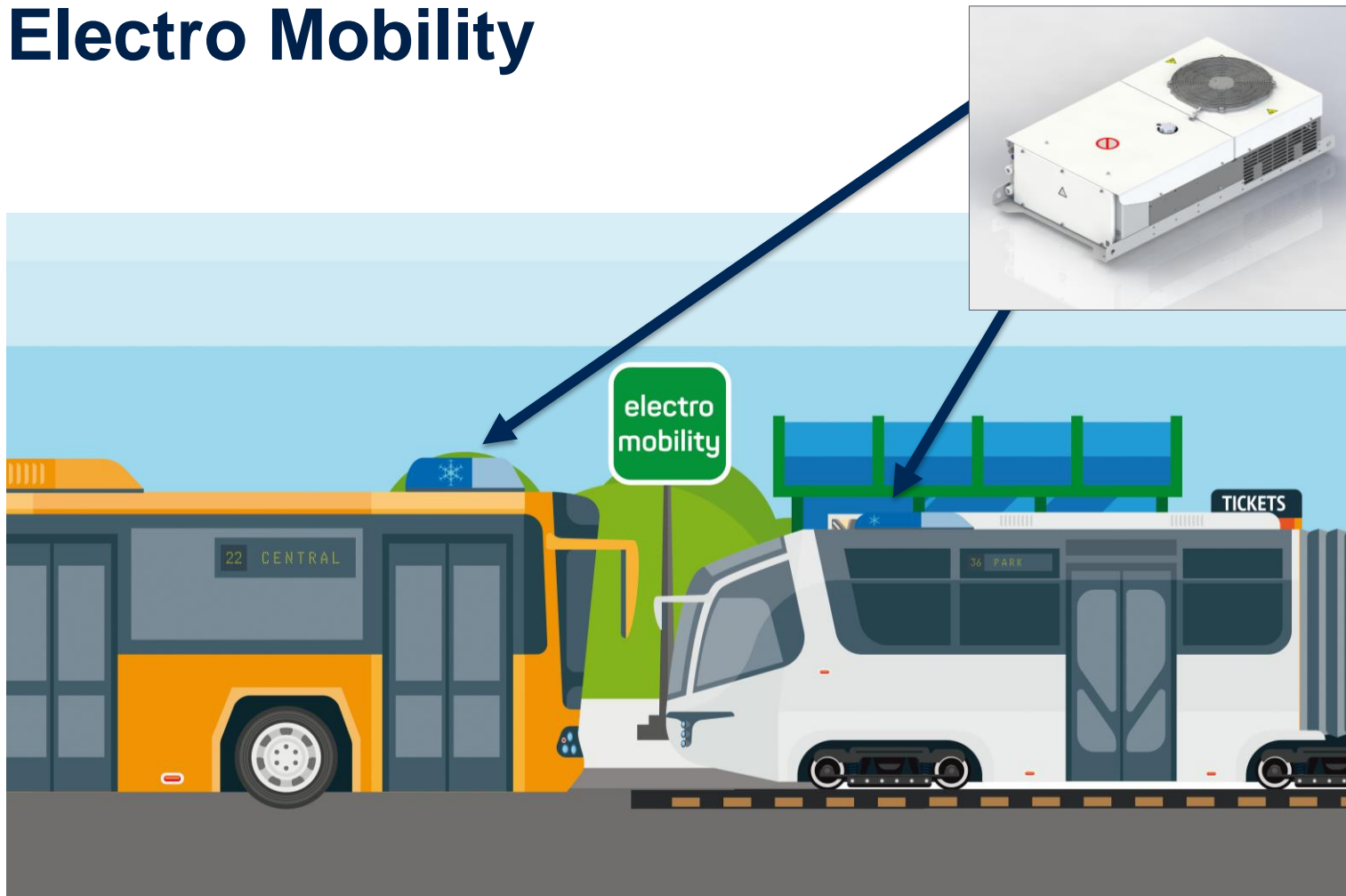


Example:
Lightweight material in the car backseat

EUV-Lithography



Electro Mobility



Electro mobility

- › Cooling of the power electronics and charging cables



Digital print

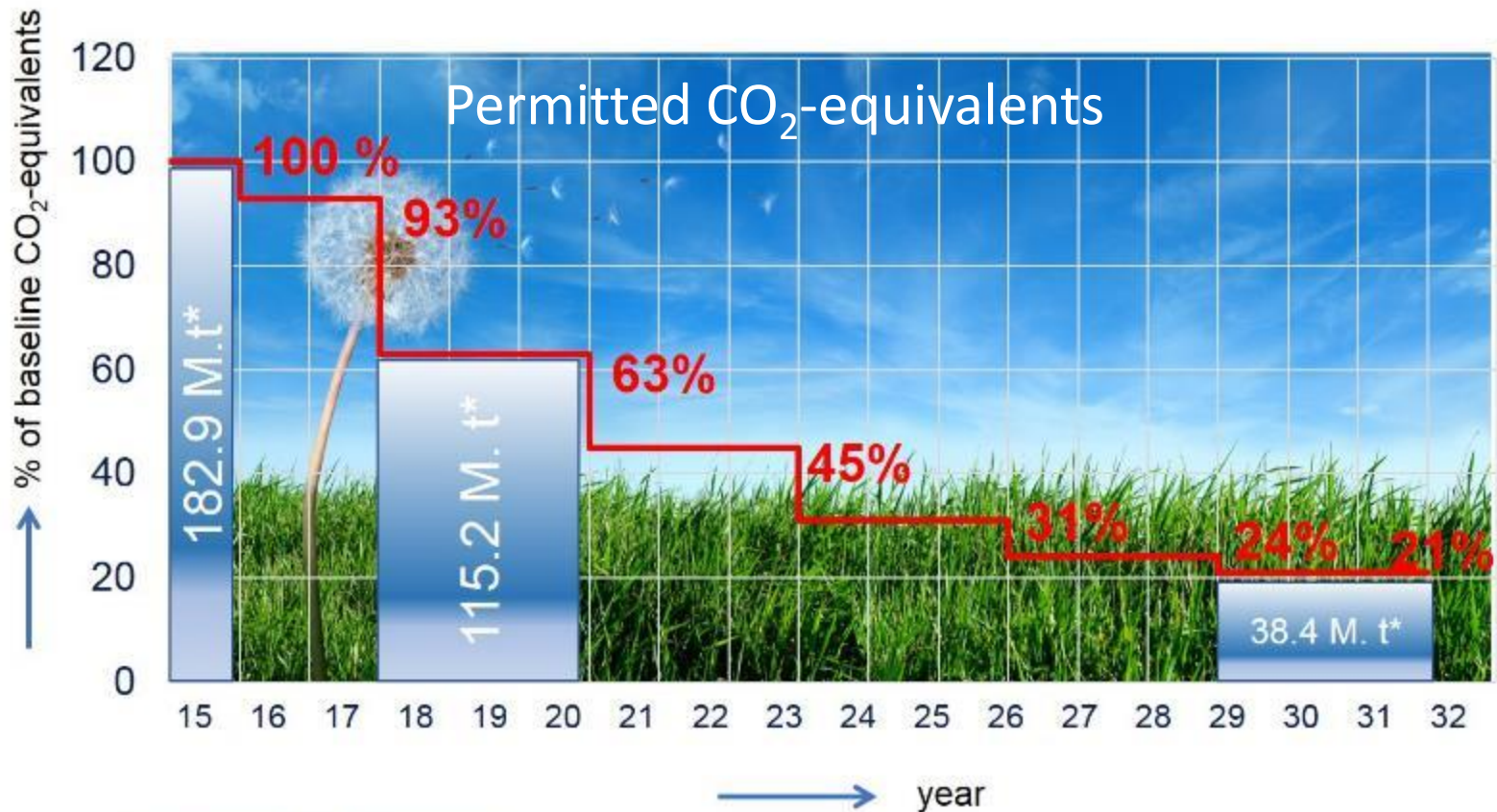


- › Customized solutions for our customers



Sustainability

F-Gas regulation
Phase Down



*Source: Cornelius Rhein, EU-Kommission

Thank you for your attention!

Member of
the technotrans group

▣ technotrans

▣ gds

▣ termotek

▣ klh

▣ gwk